



PRESS RELEASE

29 October 2018

CANOPIUS BUILDS UP ACCIDENT & HEALTH WITH ARRIVAL OF ALAN WINCH

Canopus announces the arrival of Alan Winch who has joined the company as Head of Accident and Health.

Alan joins from Tokio Marine Kiln, where he was latterly the Department Head of A&H. He will be joined by Henry Brigstocke in October 2018, Tim Prifti in December 2018 and Lewis Kateley in January 2019. Building from the existing portfolio written by Mike Dickson and Dominic Ryeland, we plan to meaningfully increase our offering, including excess of loss reinsurance.

The expanded Accident and Health business under Alan's leadership forms part of our Specialty practice reporting to Bernie de Haldevang, Head of Specialty.

Bernie commented: "We are truly delighted to welcome Alan and the new members of the team. Success results from the quality of people we are able to offer our brokers, irrespective of market conditions or the march of technology. Alan and the team are an investment in this pursuit."

– Ends –

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Biography:

Alan Winch Global Head of Accident & Health

Alan Winch has nearly 40 years experience in the London (re)insurance market, with specific expertise in A&H. After beginning his career with a Lloyd's broker on the accounting side, he moved into underwriting, joining Duncanson & Holt in 1988 where he held a number of A&H and PI underwriting roles. In 2001 he became responsible for the personal A&H account at Combined Insurance of America, followed by several years as Director of Vespasian



Management and Underwriting Consultant. Alan joined Tokio Marine Kiln in 2005, where he was latterly the Department Head of A&H before moving to Canopus in 2018.

About Canopus AG (“Canopus”)

Canopus is a global specialty (re)insurer with underwriting operations in the UK, Netherlands, Switzerland, Bermuda, US and Singapore. It underwrites through Lloyd’s Syndicate 4444 (managed by Canopus Managing Agents Limited) and a US surplus lines insurer, Canopus US Insurance, Inc. The group offers the following specialist lines:

Property

- Direct and facultative commercial property
- North American excess and surplus lines binding authorities, including commercial property, SME commercial package, casualty, homeowners, auto

Marine, Energy & Engineering

- Marine insurance, including cargo, liability, property, specie, niche hull and space
- Energy insurance, including property, liability, OEE/COW, construction, renewable
- Construction and engineering
- Heavy Industry

Specialty

- Credit & political risk, including contract frustration and excess of loss trade credit insurance
- Crisis management (war on land, sabotage and terrorism, kidnap and ransom)
- US management and professional lines
- International accident & health
- International medical expenses

UK Specialty

- Household and specialist property / niche personal lines
- Commercial combined for the SME sector
- Specialist Consumer Products including warranty, creditor, mortgage indemnity and accident & health

Reinsurance

- Property treaty
- Casualty treaty
- Marine treaty
- Agriculture treaty
- Structured

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