



Canopus is a global specialty lines (re)insurer. We believe that our people make us different. We challenge the prevailing wisdom, we ask the difficult questions and we are proud to offer an independent view of risk.

Together We're Better



US Management & Professional Lines



About Canopus

Together We're Better

Canopus is a global speciality (re)insurer with operations in Australia, Bermuda, Singapore, the UK, the US, Malaysia (Labuan) and China (through Lloyd's China). We are privately owned and are proud to offer an independent view of risk – our expert people ask the difficult questions so that our clients get exactly the solutions they need.

At Canopus we genuinely want to foster a distinctive, positive culture. A culture which gives space for us all to flourish as people

Underwriting Platforms

- Lloyd's: Syndicate 4444, managed by Canopus Managing Agents Ltd
- US: Canopus Insurance Services, Canopus US Insurance, Inc
- Bermuda: Canopus Reinsurance Ltd

Carrier Paper Financial Strength Ratings

- Syndicate 4444 shares the Lloyd's ratings of:
A+ (Strong), Standard & Poor's
AA- (Very Strong), Fitch
A (Excellent), AM Best
- Samsung Fire & Marine Insurance Company (US Branch):
A++ (Superior), AM Best
- Canopus US Insurance, Inc:
A- (Excellent), AM Best
- Canopus Reinsurance Ltd:
A- (Excellent), AM Best

Our Brand Values

Together We're Better

Discover
more about
our values
here

Canopus is a global specialty lines (re)insurer.

We believe our people's individuality, their critical thinking, their market insights, and ultimately their independent view of risks makes us different.

■ Building lasting relationships

We believe in building lasting relationships with our clients through meaningful engagement. We also encourage a style of leadership which helps people feel safe, supported and able to flourish.

"I want to work with people I enjoy working with."

■ Being available to respond to our clients

We are available to respond to our clients by encouraging our teams to be flexible, challenge bureaucracy and allow them the freedom to make things happen.

"This is still a people business; the personal connections you have hold more sway than other forms of communication."

■ Individual interaction and thoughtful dialogue

Managing complex risk often requires individual interaction and thoughtful dialogue. Our people are empowered to think expansively, to discuss, offer alternatives and find solutions.

"The more complex the risk, the more important the need for face-to-face dialogue."

■ Encouraging fresh thinking and curiosity

Our products and services are created by experts with significant experience in the markets which they serve. We encourage intellectual curiosity and fresh thinking.

"Complicated contracts still need people."

US Management & Professional Lines

Together We're Better

Growing in Strength

Samsung Fire & Marine Insurance

- Canopius USA has finalised an agreement with Samsung Fire & Marine Insurance to write business in the United States on their highly rated A++ admitted paper.
- Offering strong capital backing to our policy holders and broker partners.
- Complementing Canopius USA's existing ability to write non-admitted business through Canopius' Lloyd's Syndicate 4444.
- Lines of business supported by the partnership:
 - US Management & Professional Lines
 - Ocean Marine
- This is an exciting time for Canopius USA as we continue to build a company with a flexible and entrepreneurial spirit, backed by the strength and stability of multiple world-class insurance platforms, and the experience of a global specialty lines market leader.

US Management & Professional Lines

Together We're Better

What We Do

- **Canopius Private Sapphire**, a management liability package policy inclusive of directors and officers liability, employment practices liability and fiduciary liability for private companies
- **Canopius XS Sapphire**, a simplified follow form excess product:
 - Directors & officers liability and Side A DIC
 - Employment practices liability
 - Fiduciary liability
 - Crime and fidelity
 - E&O
 - ❖ Miscellaneous professional, including consultants and other non-specialty professions
 - ❖ Tech professional
 - ❖ Lawyers Professional
 - ❖ Accountants professional
 - ❖ Cyber, on a blended basis
- **Canopius A++ Sapphire**, a lead non indemnifiable loss and DIC policy designed for public, private and not for profit organizations
- **Canopius Executive Sapphire**, a directors and officers liability policy for public companies

Private Sapphire, XS Sapphire and A++ Sapphire are offered on both admitted and non admitted paper. Executive Sapphire is only offered on Lloyds

US Management & Professional Lines

Together We're Better

Our Market

Target Risk

- Middle market to Fortune 500 commercial companies and financial institutions

Target Customers

- Publicly traded firms with market capitalization of \$100m and greater
- Privately held firms with revenues of \$25m and greater
- Large not-for-profit organizations i.e. health systems and foundations
- Financial institutions:
 - Asset management firms and funds with \$100m+ in assets under management
 - Insurance companies: property and casualty firms with B+ or better rating
 - REITs
 - Private equity and venture capital firms
 - Banks and other lending institutions
- Professional firms:
 - Miscellaneous professions with billings of \$25m+
 - Law firms with greater than 25 attorneys
 - Accounting firms with annual revenues greater than \$20m (excluding the 'big four')
 - Design, architecture, and engineering firms of any size

Our Capacity (USD)

\$15m

US Management & Professional Lines

Our Team

Laurie Banez

*Head of Casualty – US & Bermuda and
Head of US Management & Professional Lines*
D +1 646 838 3735
M +1 732 735 7056
laurie.banez@canopus.com

William Kelly

*Senior Vice President and Deputy Head of
US Management & Professional Lines*
D +1 646 838 3754
M +1 845 537 6151
william.kelly@canopus.com

Commercial Public Risks

Stephen Scheier

Senior Vice President – Underwriting
D +1 646 838 3758
M +1 201 565 6158
stephen.scheier@canopus.com

Anthony Komro

Vice President – Underwriting
D +1 630 994 5538
M +1 630 643 7269
anthony.komro@canopus.com

Ethan Saperstein

Underwriter
D +1 646 838 3766
M +1 914 602 6497
ethan.saperstein@canopus.com

Alessandro Trimarchi

Director – Underwriting
D +1 646 838 3768
M +1 631 338 4064
alessandro.trimarchi@canopus.com

Jill Douglas

Executive Underwriter
M +1 714 403 0673
jill.douglas@canopus.com

Commercial Private and Not-For-Profit Risks

Reanetta Hunley

Vice President – Underwriting
D +1 630 994 5556
M +1 773 540 1093
reanetta.hunley@canopus.com

Adam Pietras

Vice President – Underwriting
D +1 630 994 5513
M +1 630 272 4014
adam.pietras@canopus.com

Anita Strozier

Director – US Management & Professional Lines
M +1 630 994 5533
anita.strozier@canopus.com

Financial Institutions

Meghan Dodd

Vice President – Financial Institutions
D +1 646 838 6730
M +1 973 650 1126
meghan.dodd@canopus.com

Utsav Ratra

Director – Financial Institutions
D +1 646 838 3620
M +1 732 272 2621
utsav.ratra@canopus.com

Scott Hauser

Director of Underwriting – Financial Institutions
D +1 646 838 3773
M +1 469 740 0543
scott.hauser@canopus.com

Professional E&O

Jerry O'Dwyer

Vice President – Underwriting
D +1 646 838 3722
M +1 201 539 0317
jeremiah.odwyer@canopus.com

Christopher Regan

Executive Underwriter
D +1 646 838 3903
M +1 518 253 1725
christopher.regan@canopus.com

Underwriting Operations

Alice Barresi

Vice President – Casualty Operations – US
D +1 646 838 3734
M +1 347 753 1719
alice.barresi@canopus.com

Subhani Chowdhury

Underwriting Analyst
D +1 646 838 3725
M +1 917 446 3736
subhani.chowdhury@canopus.com

Donald Gomber

Underwriting Analyst
D +1 646 838 3759
M +1 908 377 6888
donald.gomber@canopus.com

Jorge Perilla

Underwriting Analyst
D +1 646 838 3876
M +1 732 397 1790
jorge.perilla@canopus.com

Amanda Coppola-Pacheco

Underwriting Analyst
D +1 646 838 3755
amanda.coppola-pacheco@canopus.com

Offices

Canopus USA

Chicago

200 South Wacker Drive
Suite 950
Chicago
Illinois 60606
+1 630 994 5600

New York City

140 Broadway
Suite 2210
New York
NY 10005

Rest of World

United Kingdom

Floor 29
22 Bishopsgate
London
EC2N 4BQ
+44 (0)20 7337 3700

Bermuda

Ideation House
Ground Floor
The Waterfront
94 Pitts Bay Road
Pembroke HM08
+1 441 292 9905

Singapore

138 Market Street
CapitaGreen, #04-01
Singapore 048946
+65 6593 0150

Malaysia (Labuan)

Brighton Place
Ground Floor No. U0213-U0215
Jalan Bahasa 87014
Labuan F.T. Malaysia
+60 87 442 899

China

Canopus Underwriting Division
at Lloyd's China
30th Floor
Shanghai Tower
501 Middle Yincheng Road
Pudong
Shanghai 200120
+86 21 6162 8260

Australia

Sydney

Suite 25.04, Level 25
52 Martin Place
Sydney
NSW 2000
+61 (02) 8537 3502

Australia

Melbourne (Trading Office)

Spaces Rialto, Level M2
West Podium
525 Collins Street
Melbourne
VIC 3000
+61 (02) 8537 3502

canopus.com

Last updated: 29 January 2024