# canopius

Canopius is a global specialty lines (re)insurer. We believe that our people make us different. We challenge the prevailing wisdom, we ask the difficult questions and we are proud to offer an independent view of risk.

**Together We're Better** 





**US Open Market Property** 

### **About Canopius**

**Together We're Better** 

Canopius is a global speciality (re)insurer with operations in Australia, Bermuda, Singapore, the UK, the US, Malaysia (Labuan) and China (through Lloyd's China). We are privately owned and are proud to offer an independent view of risk – our expert people ask the difficult questions so that our clients get exactly the solutions they need.

At Canopius we genuinely want to foster a distinctive, positive culture. A culture which gives space for us all to flourish as people

### **Underwriting Platforms**

- Lloyd's: Syndicate 4444, managed by Canopius Managing Agents Ltd
- US: Canopius Insurance Services, Canopius US Insurance, Inc.
- Bermuda: Canopius Reinsurance Ltd

### **Carrier Paper Financial Strength Ratings**

- Syndicate 4444 shares the Lloyd's ratings of: A+ (Strong), Standard & Poor's AA- (Very Strong), Fitch A (Excellent), AM Best
- Samsung Fire & Marine Insurance Company (US Branch): A++ (Superior), AM Best
- Canopius US Insurance, Inc: A- (Excellent), AM Best
- Canopius Reinsurance Ltd: A- (Excellent), AM Best



### **Our Brand Values**

**Together We're Better** 

Discover more about our values here

Canopius is a global specialty lines (re)insurer.

We believe our people's individuality, their critical thinking, their market insights, and ultimately their independent view of risks makes us different.

# Building lasting relationships

We believe in building lasting relationships with our clients through meaningful engagement. We also encourage a style of leadership which helps people feel safe, supported and able to flourish.

"I want to work with people I enjoy working with."

# ■ Being available to respond to our clients

We are available to respond to our clients by encouraging our teams to be flexible, challenge bureaucracy and allow them the freedom to make things happen.

"This is still a people business; the personal connections you have hold more sway than other forms of communication."

# Individual interaction and thoughtful dialogue

Managing complex risk often requires individual interaction and thoughtful dialogue. Our people are empowered to think expansively, to discuss, offer alternatives and find solutions.

"The more complex the risk, the more important the need for face-to-face dialogue."

# ■ Encouraging fresh thinking and curiosity

Our products and services are created by experts with significant experience in the markets which they serve. We encourage intellectual curiosity and fresh thinking.

"Complicated contracts still need people."



## **US Open Market Property**

**Together We're Better** 

### What We Do

Our US Open Market Property team offers Retail & Wholesale Property products to clients around the world. Our main focus is on quota shared and layered property placements with an emphasis on catastrophe-driven business.

Examples of target classes include the following business sectors:

Real Estate

Educational

Retail

Public Entities

REITs

Recreation & Entertainment

Financial Institutions

Communications/

Healthcare

**Telecommunications** 

Hospitality

Light Industrial

Coverage is written on a non-admitted basis via our Lloyd's Syndicate 4444.

We are able to deploy significant cat limits depending on risk exposures and program structure. Our capacity is flexible and can be utilized in primary or excess positions.

We also provide capacity on Domestic and Global Programs.



### **US Open Market Property**

**Together We're Better** 

### Why We Add Value

### Leadership

Through the application of our underwriting expertise and proactive approach, we have the capability and flexibility to respond swiftly to market developments and structure bespoke products to match our clients' needs.

### Service

- We produce enduring and valued relationships with our customers.
- We offer a technical approach to pricing and breadth of knowledge from our specialist underwriters who travel extensively to maintain their knowledge of their markets, clients and products.

#### Our Team



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