



## US Management & Professional Lines

### Private Company and Not-for-Profit Organization Risks

With significant management liability underwriting and technical expertise we develop creative solutions for the specific needs of the organization. We have experience to handle risks through various stages of development, from start up to maturity, as well as those risks complex in structure. We like to refer to these risks as 'Standard with a Twist'.

#### What We Do

We offer both primary and excess capabilities for the below coverages. We can customize our policies to meet your risk management needs and offer shared or separate limit options.

- Directors & Officers Liability
- Lead Side A DIC
- Employment Practices Liability
- Fiduciary Liability
- Crime and Fidelity Bond (excess only)

#### Target Customers

- Financially stable risks with positive outlook and liquidity for the next 12 to 18 months
- Commercial middle market private companies with total revenue \$25m and greater
- Total employee count <5,000 for primary risks, and any size employee base for excess
- California domiciled risks, EPL minimum retentions targeted at \$100,000
- Large Not-For-Profit Risks (ie health systems and foundations)
- Minimum targeted premium: \$15,000

#### Preferred Targeted Classes

- |                                     |                                   |                      |
|-------------------------------------|-----------------------------------|----------------------|
| ❖ Agriculture                       | ❖ Hospitality                     | ❖ Retail             |
| ❖ Construction                      | ❖ Manufacturing                   | ❖ Start up companies |
| ❖ Distributors                      | ❖ Other non-professional services | ❖ Technology         |
| ❖ Education                         | ❖ Professional Services           | ❖ Transportation     |
| ❖ Healthcare and Healthcare related | ❖ Restaurants                     | ❖ Universities       |

**Non targeted classes:** SME risks, Governmental Public Entities, Coal companies, Sports teams (EPL), Financial Institution risks including cryptocurrency and other digital assets.

#### Policy Forms

##### Primary capabilities:

- **Private Sapphire**, a management liability package policy inclusive of directors and officers liability, employment practices liability and fiduciary liability

##### Excess capabilities, designed to sit excess of all management and professional lines products

- **XS Sapphire**, a simplified follow form excess product
- **A++ Sapphire**, a lead non indemnifiable loss and DIC policy

## Carrier Partners and Financial Strength Ratings

### Admitted:

- Samsung Fire & Marine Insurance Company (US Branch):  
A++ (Superior) and AA+ issuer credit rating, AM Best  
AA- (Stable outlook), Standard & Poor's

### Non-admitted:

- Canopius Syndicate 4444, shares the Lloyd's ratings of:  
A+ (Strong), Standard & Poor's  
AA- (Very Strong), Fitch  
A (Excellent), AM Best
- Canopius US Insurance Company  
A- (Excellent), AM Best

## Private Company and NFP Organization Team



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## Our Capacity (USD)

# \$15m

## Offices

### Canopius USA

#### Chicago

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#### New York City

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### Rest of World

**Canopius also has offices in:**

**United Kingdom • Bermuda • Singapore • Australia • China**

# About Canopius

**Together We're Better**

Canopius is a global speciality (re)insurer with underwriting operations in Australia, Bermuda, Singapore, the UK and US. We are privately owned and are proud to offer an independent view of risk – our expert people ask the difficult questions so that our clients get exactly the solutions they need.

## Underwriting Platforms

- Lloyd's: Syndicate 4444, managed by Canopius Managing Agents Ltd
- US: Canopius Insurance Services, Canopius US Insurance, Inc
- Bermuda: Canopius Reinsurance Ltd