

US Management & Professional Lines

Private Company and Not-for-Profit Organization Risks

With significant management liability underwriting and technical expertise we develop creative solutions for the specific needs of the organization. We have experience to handle risks through various stages of development, from start up to maturity, as well as those risks complex in structure. We like to refer to these risks as 'Standard with a Twist'.

What We Do

We offer both primary and excess capabilities for the below coverages. We can customize our policies to meet your risk management needs and offer shared or separate limit options.

- Directors & Officers Liability
- Lead Side A DIC
- Employment Practices Liability
- Fiduciary Liability
- Crime and Fidelity Bond (excess only)

Target Customers

- Financially stable risks with positive outlook and liquidity for the next 12 to 18 months
- Commercial middle market private companies with total revenue \$25m and greater
- Total employee count <5,000 for primary risks, and any size employee base for excess
- California domiciled risks, EPL minimum retentions targeted at \$100,000
- Large Not-For-Profit Risks (ie health systems and foundations)
- Minimum targeted premium: \$15,000

Preferred Targeted Classes

- | | | |
|-------------------------------------|-----------------------------------|----------------------|
| ◇ Agriculture | ◇ Hospitality | ◇ Retail |
| ◇ Construction | ◇ Manufacturing | ◇ Start up companies |
| ◇ Distributors | ◇ Other non-professional services | ◇ Technology |
| ◇ Education | ◇ Professional Services | ◇ Transportation |
| ◇ Healthcare and Healthcare related | ◇ Restaurants | ◇ Universities |

Non targeted classes: SME risks, Governmental Public Entities, Coal companies, Sports teams (EPL), Financial Institution risks including cryptocurrency and other digital assets.

Policy Forms

Primary capabilities:

- **Private Sapphire**, a management liability package policy inclusive of directors and officers liability, employment practices liability and fiduciary liability

Excess capabilities, designed to sit excess of all management and professional lines products

- **XS Sapphire**, a simplified follow form excess product
- **A++ Sapphire**, a lead non indemnifiable loss and DIC policy

Carrier Partners and Financial Strength Ratings

Admitted:

- Samsung Fire & Marine Insurance Company (US Branch):
A++ (Superior) and AA+ issuer credit rating, AM Best AA- (Stable outlook), Standard & Poor's

Non-admitted:

- Canopus Syndicate 4444, shares the Lloyd's ratings of: A+ (Strong), Standard & Poor's AA- (Very Strong), Fitch A (Excellent), AM Best
- Canopus US Insurance Company
A- (Excellent), AM Best

Private Company and NFP Organization Team



Laurie Banez
*EVP – Head of US Management & Professional Lines
Head of Casualty*
D 646 838 3735
M 732 735 7056
laurie.banez@canopus.com



William Kelly
SVP – Deputy Head of US Management and Professional Lines
D 646 838 3754
M 845 537 6151
william.kelly@canopus.com



Reanetta Hunley
Vice President – Underwriting
Regions: Northeast, Mid-Atlantic and South
M 773 540 1093
reanetta.hunley@canopus.com



Adam E. Pietras
Vice President – Underwriting
Regions: Midwest and West Coast
M 630 272 4014
adam.pietras@canopus.com

Our Capacity (USD)

\$15m

Offices

Canopus USA

Chicago

200 South Wacker Drive
Suite 950
Chicago
Illinois 60606
+1 630 994 5600

New York City

140 Broadway
Suite 2210
New York
NY 10005

Rest of World

Canopus also has offices in:

United Kingdom • Bermuda • Singapore • Australia • China

About Canopus

Together We're Better

Canopus is a global speciality (re)insurer with underwriting operations in Australia, Bermuda, Singapore, the UK and US. We are privately owned and are proud to offer an independent view of risk – our expert people ask the difficult questions so that our clients get exactly the solutions they need.

Underwriting Platforms

- Lloyd's: Syndicate 4444, managed by Canopus Managing Agents Ltd
- US: Canopus Insurance Services, Canopus US Insurance, Inc
- Bermuda: Canopus Reinsurance Ltd